# Esperanza Company for ready clothes (S.A.E) FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2014 TOGETHER WITH THE AUDITOR'S REPORT

#### **INDEPENDENT AUDITOR'S REPORT**

#### TO THE SHAREHOLDERS OF Esperanza Company for ready clothes (S.A.E)

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **Esperanza Company for ready clothes (S.A.E)**, represented in the balance sheet as of 31 December 2014, and the related statements of income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's Responsibility for the Financial Statements

These financial statements are the responsibility of the Company's Management, as Management is responsible for the preparation and fair presentation of the financial statements in accordance with Egyptian Accounting Standards and applicable Egyptian laws. Management responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Egyptian Standards on Auditing and applicable Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's professional judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these financial statements.

#### **Opinion**

In our opinion, the financial statements referred to above, give a true and fair view, in all material respects, of the financial position of **Esperanza Company for ready clothes (S.A.E)**, as of 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with Egyptian Accounting Standards and the related applicable Egyptian laws and regulations.

#### **Report on Other Legal and Regulatory Requirements**

The Company maintains proper accounting records that comply with the laws and the Company's articles of association and the financial statements agree with the Company's records. The Company's Management in accordance with the proper norms undertook the physical inventory count.

The financial information included in the Board of Directors' Report, prepared in accordance with Law No. 159 of 1981 and its executive regulation, is in agreement with the books of the Company insofar as such information is recorded therein.

Cairo: 31 March 2015

**Auditor** 

Hamdy Abdel Fattah FESAA – FEST (RAA. 5211)

**Balance Sheet** 

For the Year Ended 31 December 2014

	Note	2014	2013
		LE	LE
Non current assets		22	22
Fixed assets	(3)	26,089,284	14,799,561
Projects under construction	. ,	5,504,681	10,652,829
Total non current assets		31,593,965	25,452,390
Current assets			
Inventory		93,537,251	2,333,422
Accounts receivable		1,462,876	-
Prepayments and other receivable	(4)	16,484, 263	2,985,676
Insurance for others-Electricity Company		3,000	3,000
Cash on hand and at banks	(5)	4,241,226	405,568
Total current assets		115,728,616	5,727,666
Current liabilities			
Accounts and notes payable	(6)	2,143,347	395, 756
Advances to customers		2,073,139	-
Accrued expenses and other payables	(7)	96,357, 064	122,000
Bank Facilities	(8)	1,266,095	
Total current liabilities		101,839,645	517,756
Working capital		13,888,971	5,209,910
Total investment		45,482,936	30,662, 300
Financed as follows:			
Equity			
Issued and paid up capital	(9)	6,112,500	6,112,500
Legal reserve		-	25.065.041
Shareholders payments under the capital increase		25,965,941	25,965,941
Retained (Loss) earnings		(1,416,141)	(996,621)
Profits (Loss) for the year		14,820,636	(419,520)
Total equity		45,482,936	30,662,300
Total finance of working capital and non current assets		45,482,936	30,662,300

#### Chairman

#### Mohaned Istanbouli

<sup>-</sup> The accompanying notes from (1) to (12) are an integral part of these financial statements.

<sup>-</sup> Auditor's report attached.

# STATEMENT OF INCOME

For the Year Ended 31 December 2014

	Note	2014 LE	2013 LE
Revenues Sales Export		117,220, 088	199,305
Cost of sales GROSS PROFIT	(10)	(100,043,474) 17,176,614	(194,250) 5,055
Marketing and sales expenses		(1,500,000)	-
Financing expenses General and administrative expenses	(11)	(148,517) (533,517)	(171,771)
Depreciation of fixed assets G&A  OPERATING PROFIT		(167,244) 14,827, 336	(252,804) 419,520
Foreign exchange (loss)		(6,700)	
PROFITS (Loss) BEFORE INCOME TAXES		14,820,636	<u>(419,520</u> )
Earnings (Loss) per Share	(12)	148.21	(4.2)

#### Chairman

**Mohaned Istanbouli** 

<sup>-</sup> The accompanying notes from (1) to (12) are an integral part of these financial statements. - Auditor's report attached.

# STATEMENT OF CASH FLOWS

For the Year Ended 31 December 2014

	2014 LE	2013 LE
CASH FLOWS FROM OPERATING ACTIVITIES	LE	LE
Profits for the year	14,820,636	(419,520)
Depreciation of fixed assets	1,638,229	252,804
Operating profits before changes in working capital	16,458,865	(166,717)
Change in inventory	(91,203,829)	(2,333,422)
Change in accounts receivable	(1,462,876)	-
Change in prepayments and other receivables	(13,498,587)	(43,124)
Change in accounts and notes payables	1,747,591	395,756
Change in prepaid customers	2,073,139	-
Change in accrued expenses and other payables	96,235,064	(7,018,993)
Change in bank facilities	1,266,095	<u>-</u> _
NET CASH FLOWS PROVIDED FROM OPERATING ACTIVITIES	11,615,462	(8,999,783)
CASH FLOWS FROM INVESTING ACTIVITIES		
Change in projects under construction	5,148,148	(9,622,091)
Payments to acquire fixed assets	(12,927,952)	(6,820,126)
Shareholders payments under the capital increase	-	25,965,941
NET CASH FLOWS (USED IN) INVESTING ACTIVITIES	(7,779,804)	9,523,724
Net Increase in cash and cash equivalent during the year	(3,835,658)	357,225
Cash and cash equivalent - beginning of the year	405,568	48,344
CASH AND CASH EQUIVALENT – END OF THE YEAR	4,241,226	405,568

# STATEMENT OF CHANGES IN EQUITY

As Of 31 December 2014

	Issued and paid up capital	Shareholders payments under the capital increase	Legal Reserve	Retained (Loss) earnings	Profits for the year	Total
	LE	LE	LE	LE	LE	LE
Balance as of 1 January 2013	6,112,500	-	-	(721,138)	(275,483)	5,115,879
Profits for the year	-	-	-	(275,483)	275,483	-
Shareholders payments under the capital increase	-	25,965,941	-	-	-	25,965,941
Net Profit year ended 31/12/2013	-	-	-	-	(419,520)	(419,520)
Balance as of 31 December 2013	6,112,500	25,965,941	_	(996,621)	(419,520)	30,662,300
Retained (Loss) earnings	-	-	-	(419,520)	419,520	-
Profits for the year 31 December 2014	-	-	-	-	14,820,636	14,820,636
Balance as of 31 December 2014	6,112,500	25,965,941		(1,416,141)	14,820,636	45,482,936

For The Year Ended 31 December 2014

#### 1 BACKGROUND

Esperanza Company for ready clothes (S.A.E) was established under Law 8 of 1997.

Esperanza was registered in the commercial registry under no 5778 on 11/10/2004.

The registered office located at B3, 13007, first Industrial Zone, Obour City.

The main objective of the Company is processing of fabric, dyeing and manufacturing all the ready clothes.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### 2-1 Basis of preparation

The financial statements have been prepared under the going concern assumption on a historical cost basis.

#### **Statement of compliance**

The financial statements of the company have been prepared in accordance with the Egyptian accounting standards and the applicable laws and regulations.

#### 2-2 Changes in accounting policies

The accounting policies adopted this year are consistent with those of the previous year.

#### 2-3 Foreign currency translation

The financial statements are prepared and presented in Egyptian pound, which is the company's functional currency.

Transactions in foreign currencies are initially recorded using the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated using the exchange rate prevailing at the balance sheet date. All differences are recognized in the statement of income.

Nonmonetary items that are measured at historical cost in foreign currency are translated using the exchange rates prevailing at the dates of the initial recognition.

Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates prevailing at the date when the fair value is determined.

#### 2-4 Fixed assets and depreciation

Fixed assets are stated at historical cost net of accumulated depreciation and accumulated impairment losses. such cost includes the cost of replacing part of the plant and equipment when that cost is incurred, if the recognition criteria are met. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.

Depreciation of an asset begins when it is in the location and condition necessary for it to be capable of operating in the manner intended by management, and is computed using the straight-line method according to the estimated useful life of the asset.

For The Year Ended 31 December 2014

#### 2-5 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at the financial position date and adjusted to reflect the current best estimate.

#### 2 – 6 Revenue recognition

- It is recognized as revenue from export sales when the risks and benefits transferred under the terms of freight and when the invoice was issued

#### 2 –7 Expenses

All expenses including operating expenses, general and administrative expenses and other expenses are recognized and charged to the statement of income in the financial year in which these expenses were incurred.

#### 2-8 Cash and cash equivalent

For preparing the cash flow statement, the cash and cash equivalent comprise cash on hand, current accounts with banks and time deposits maturing within three months less bank credit balance.

#### 3-FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

a) The Company's financial instruments are represented in financial assets and financial liabilities. The financial assets include cash on hand and at banks, accounts receivable. The financial liabilities include provisions, accounts and notes payable, miscellaneous creditors and other payables.

#### b) Interest rate risk

The Company monitors the maturity structure of assets and liabilities with the related interest rates.

#### c) Foreign Currency Risk

The foreign currency risk is the risk that the value of the financial assets and liabilities and the related cash inflows and outflows in foreign currencies will fluctuate due to changes in foreign currency exchange rate.

# Esperanza for ready clothes (S.A.E)

# NOTES TO THE FINANCIAL STATEMENTS

For The Year Ended 31 December 2014

# 3 Fixed Assets

Fixed Assets	Land	Buildings and constructions	Air conditioner	Stitching machines	Machinery for textile ring	Other Machinery	Telephones Furniture Computers	Industrial tools	Elevator & Generators	Motor Vehicles	Total
	LE	LE	LE	LE	LE	LE	LE	LE	LE	LE	LE
Cost As of 1 January 2014	1,749,961	6,980,589	144,061	299,041	4,949,148	1,080,007	70,614	50,465	356,386	134,200	15,814,472
Additions	-	7,452,054	154,000	45,774	2,833,833	1,201,528	642,456	301,397	143,000	153,910	12,927,952
As of 31 December 2014	1,749,961	14,432,643	298,061	344,815	7,782,981	2,281,535	713,070	351,862	499,386	288,110	28,742,424
Accumulated depreciation As of 1 January 2014 Depreciation for the year As of 31	-	778,711 196,945	116,500 23,100	84,500 4,242	- 216,576	- 46,218	18,200 60,416	- 39,641	- 26,217	17,000 20,224	1,014,911 633,579
December	-	1,212,783	145,112	110,196	711,491	154,219	92,907	64,874	97,494	64,064	2,653,140
20114 Net book value as of 31 December 2014 Net book value	1,749,961	13,219,860	152,949	234,619	7,071,490	2,127,316	620,163	286,988	401,892	224,046	26,089,284
as of 31	1,749,961	6,201,878	27,561	214,541	4,949,148	1,080,007	52,414	50,465	356,386	117,200	14,799,561
December 2013 Depre	ciation percent	tage 39	% 20%	10%	10%	10%	20%:2	5% 25%:50%	6 20%	20%	

Operating Depreciation 1,470,985 General and administration Depreciation 167,244

For The Year Ended 31 December 2014

### 4 PREPAYMENTS AND OTHER RECEIVABLES

Tax authority - Sales Tax Additional tax Sundry receivables Advance Payment Contractors On account – Employees	2014 EGP 16,475,022 9,241	2013 EGP 346,046 - 2,359,920 235,210 33,500
insurance for others  Total	16,484,263	2,985,676
5 CASH ON HAND AND AT BANKS	2014 EGP	2013 EGP
Blom Bank – Egypt Blom Bank Egypt – deposit Alex Bank QNB Bank Suez canal Bank Cash on hand - Egyptian pound CIB Bank – Egypt Suez canal Bank deposit Total	1,479,362 1,092,221 874,373 524,859 209,379 50,000 11,032	25,269 36,464 9,835 334,000 405,,568
6 Accounts and notes payable		
	2014 EGP	<b>2013</b> EGP
Import suppliers Notes payable Local suppliers Total	2,143,347 - - 2,143,347	347,039 48,717 395,756
7 Accrued expenses and other payables		
Shareholders payments Tax Authority - Withholding tax Accrued expenses Sundry Contractors	2014 EGP 96,238,531 83,533 35,000	2013 EGP - 26,500 95,500
Total	96,357,064	122,000

For The Year Ended 31 December 2014

#### 8 Bank Facilities

QNB Bank Blom Bank – Egypt Total			2014 EGP 1,265,965 130 1,266,095	2013 EGP - - -
9 Issued and paid up capital				
Member name	Number of shares	Ratio	U.S.D	Egyptian pound
MOHANAD ZAHED ISTANBOLI	46,325	46.33%	463,250	2,831,616
KHIR ALLAH GHEATH RAJJOUB	13,510	13.51%	135,100	825,799
SAMER MARWAN	6,745	6.75%	67,450	412,288
IBRAHIM ATA SAMAKIE	12,710	12.71%	127,100	776,899
WAEL FARHAN RAJOUB	7,010	7.01 %	70,100	428,486
MOHAMAD WAJIH FARHAN RAJOUB	7,010	7.01%	70,100	428,486
HASSAN ABDALLH	6,690	6.69%	66,900	408,926
Total	100,000	100%	1,000,000	6,112,500
10 Cost of Sales				
Purchases Operating Expenses Operating Depreciation			2014 EGP 180,398,627 9,377,691 1,470,985	2013 EGP 2,450,922 76,750
Cost of production			191,247,303	2,527,672
Add				
Inventory - Beginning			2,333,422	-
Deduct End of Inventory			(93,537,251)	(2,333,422)
Total		<del>-</del>	100,043,474	194,250

For The Year Ended 31 December 2014

*	Opera	ting	Expenses
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	2014	
	EGP	
Export cost	5,188,942	
Fuel and oil	2,120,151	
Salary and wages	1,728,000	
Electricity and water	166,975	
Tools	76,773	
Air compressors and Maintenance	54,996	
Car Expenses	40,889	
Telephone and mail	965	
Total	9,337,691	
11 General and administrative expenses		
11 ocherar and administrative expenses		
	2014	
	EGP	
Salary and wages	240,000	
Social Insurance	54,985	
Stationary	47,610	
Fees and subscriptions	46,872	
Electricity and water	41,743	
Professional fees	40,000	
Entertainment	21,499	
General maintenance	19,765	
Telephone and mail	13,963	
Transport expenses	4,389	
Car Expenses	1,693	
Maintenance	998	
Total	533,517	
12 Earnings (Loss) per Share		
	2014	2013
	EGP	EGP
Voor not noof to C D		(419,520)
Year net profit E.G.P	14,820,636	100,000
Weighted average number of shares	100,000	100,000
Earnings (Loss) per Share	148.21	(4.2)
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